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VIGNETTES

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Tapping Government Information Via FedWorld

The National Technical Information Service (NTIS) introduced FedWorld in November 1992 to help businesses with accessing Federal information online, thus bringing more than 100 Federally operated online computer systems under a single umbrella.

FedWorld is a clearinghouse for the government's electronic marketplace for information. Through the Internet or a telephone line, it provides you with direct access to any of these online computer systems and bulletin boards (BBS). You will not need another phone number, modem setting, or computer name to connect to sources of information such as: White House press releases; NAFTA updates; National Performance Review report and updates; Health Care reports; NTIS product information; Federal job listings (updated weekly); Small business advice; Federal property for sale; Currency exchange rates (updated daily); Consumer information; Department of Commerce's Economic Bulletin Board reporting economic indicators; and the National Agricultural Library's BBS, the Agricultural Library Forum (ALF).

To connect to FedWorld, all you need is a personal computer and a modem. To connect to FedWorld via modem, dial (703) 321-8020. Set the parity to NONE, Data Bits to 8, and Stop Bit to 1(N-8-1); set the terminal emulation to ANSI or VT-100. FedWorld accommodates speeds up to 9600 baud. To connect to FedWorld through the Internet, telnet to: fedworld.gov.

When you first connect to FedWorld, you will be asked to sign on using your first and then last name. Your name will become your login. You will then be directed to assign yourself a password. Use your login and password each subsequent time you connect to Fed-

World. When you first connect you will receive a new users' mail message explaining the use of NTIS FedWorld. As you work through the system, a menu of appropriate options is always provided at the bottom of the screen.

There are several important menu choices from the main FedWorld Menu:

SELECTION A - The Locator Access Retrieval System, allows you to search for keywords in several important current government publications.

SELECTION B - The Main Information Menu, gives general information concerning FedWorld and access to significant NTIS media announcements.

SELECTION D - Leads to the FedWorld Gateway, which provides access to over 100 government bulletin boards. (See **NTIS FedWorld Gateway BBS List**, pp. 3-5.) The bulletin board systems are menu-driven, but some are more user-friendly than others. Most of these bulletin boards (BBS) require a sign-on. Other use restrictions may apply. Read the information provided carefully.

FedWorld is offered free of charge except for a few bulletin board services which require a paid subscription. The FedWorld system runs on a BBS software platform called the Major BBS, by Galacticom. More than sixty incoming lines are available.

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For technical assistance with FedWorld or questions, please call (703) 487-4608, 10:00 a.m. to 4:00 p.m. (EST). You may also leave questions in the form of E-mail on FedWorld addressed to Sysop (Systems Operator).

(Information on FedWorld was provided by Robert Bunge, National Technical Information Service (NTIS), U.S. Department of Commerce, Springfield, VA; tel: (703) 487-4608.)

Accessing ALF

The Agricultural Library Forum (ALF) is the National Agricultural Library's (NAL) electronic bulletin board. It may be accessed via Telnet to FedWorld, the NTIS (U.S. Department of Commerce) bulletin board and gateway system; or may be accessed via personal computer.

The bulletin board (available 24 hours per day, seven days per week) is open to all those interested in agricultural information issues.

The *Agricultural Library Forum Brief Guide* is available to help participants get started on ALF. It describes the system's major features and how to use them effectively. A one-page information sheet, "Accessing Ag Trade through the Agricultural Library Forum (ALF)" also is available. To request a copy of the "Brief Guide" send a self-addressed gummed label to: NAL, Reference and User Services Branch, Room 111, ATTN: Publication Distribution, 10301 Baltimore Boulevard, Beltsville, MD 20705-2351. The one page information sheet is available from the Agricultural Trade and Marketing Information Center.

For technical assistance with ALF or questions, please contact Karl Schneider, Sysop, telephone: (301) 504-5113.

Accessing ALF from the Internet

- New callers to FedWorld must first register on the FedWorld BBS system.

- Use the command "telnet fedworld.gov", or "telnet 192.239.92.201".
- To link to ALF after registration, follow menu options. To use the Gateway choose "D" from the Main menu, then choose "D" from the Gateway menu to link to a federal system, then enter "2" to connect to ALF. After initial FedWorld registration, commands may be stacked. For example, enter "D D 2" from FedWorld's main menu to access ALF.
- File transfer from/to ALF after Telnet to FedWorld requires the use of either Kermit (for command or compressed files) or ASCII (for text-only files). Files will transfer from ALF to your Internet access account files area, or to your PC if you linked to your Internet host through a modem.

Accessing ALF by Personal Computer

To reach ALF, callers need a computer terminal or computer, a modem, and communications software. The telephone numbers are (301) 504-6510, (301) 504-5111, (301) 504-5496, or (301) 504-5497. Communications software should be set at either 300, 1200, 2400, or 9600 baud, full duplex, no parity, 8 data bits, and 1 stop bit.

(See FedWorld, page 3)

Vignettes is issued quarterly by the Agricultural Trade and Marketing Information Center (ATMIC) at the USDA, National Agricultural Library. The newsletter is available free upon request from ATMIC, Room 304, 10301 Baltimore Boulevard, Beltsville, MD 20705-2351.

The United States Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, and marital or familial status. (Not all prohibited bases apply to all programs). Persons with disabilities who require alternative means for communication of program information (braille, large print, audiotape, etc.) should contact the USDA Office of Communications at (202) 720-5881 (voice) or (202) 720-7808 (TDD).

To file a complaint, write the Secretary of Agriculture, U.S. Department of Agriculture, Washington, D.C. 20250, or call (202) 720-7327 (voice) or (202) 720-1127 (TDD). USDA is an equal employment opportunity employer.

NTIS FedWorld Gateway BBS List

(**Indicates Economic, Marketing, Statistical and Trade Data or Interest)

Menu

Option	Acronym (Producer)	BBS Name
1	ADA ALS (US NAVY)	Ada Language System/Navy BB
2	ALF (USDA, NAL)	National Agricultural Library BBS**
3	ALIX (Lib of Congress)	Automated Library Information Exchange
4	BOM-BBN (Interior)	Bureau of Mines-Bulletin Board Network
5	ISM-SIS (IRS)	ISM Support Info System
6	CIC-BBS (GSA)	Consumer Information Center
7	CLU-IN (EPA)	Superfund Data and Information
8	CPO-BBS (Census)	Lists open jobs at the Census Dept
9	CRS-BBS (Justice)	Amer. with Disabilities Act Info
10	Computer Security (NIST)	Computer Sys Lab Comp Security BBS
11	DCBBS (DC Govt)	DC Government Information
12	DMIE (NIST/CSL)	NIST/CSL Data Management Info
13	EBB (Commerce)	Economic Data and Information**
14	ELISA SYSTEM (DoD)	DoD Export License Tracking System
15	GSA/IRM BBS (GSA)	Info Resources Management Issues
16	EPUB (Energy)	Energy Information and Data
17	FDA's BBS (FDA)	FDA info and policies
18	FDA/DDMS (FDA)	PMA,IDE,510k & guidance documents
19	FERC-CIPS BBS (DoE)	Fed Energy Regulatory Commission
20	FEBBS (Fed Highway Admin)	FHWA information and data
21	FRBBS (NIST)	FRBBS - Info on Fire Research
22	FEDERAL BBS (GPO)	GPO and Govt Data (Fee Based)
23	OSS-BBS (GSA)	GSA On-line Schedules System
24	Eximbank BBS	Export/Import Bank data and info**
25	JAG-NET (U.S.Navy)	Navy Judge Advocate General
26	Labor News (Labor)	Dept of Labor information and files**
27	Megawatt 1 (DoE)	Information on energy and DoE
28	NADAP (US Navy)	Navy Drug and Alcohol Abuse Prevention
29	NAVASC (US Navy)	NAVCOMTELSTA Washington DC
30	EHSC-DDS	Army Engineering & Housing
31	NDB-BBS (Agriculture)	Human Nutrition Information Service
32	NSSDC\NASA\GODDARD	The NASA NODIS Locator System
33	1040 BBS (IRS)	Electronic Tax Filing Information
34	SSB-BB (Treasury)	Surety Bond Branch, Circular 570
35	OIS (Bureau of Prisons)	US Bureau of Prison employees
36	SBIR-BBS (NASA)	NASA Small Business Innovation Research
37	WTIE-BBS (EPA)	Wastewater Treatment Info Exchange
38	QED-BBS (USGS)	Quick Epicenter Determ and EQ data

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Menu Option	Acronym (Producer)	BBS Name
39	SALEMDUG-BBS (FEMA)	State and local FEMA user groups
40	SBA On Line (SBA)	SBA Information and data (9600 bps)**
41	SBA On Line (SBA)	SBA Information and data (2400 bps)**
42	SBAI-BBS (SBA)	Small Business Administration internal BBS**
43	Sample Weather Data (NWS)	Sample data from Fee Based System
44	OPM Mainstreet	OPM - Job Info, Personnel Guidance
45	TELENEWS (Energy)	Data and info on Fossil Fuels
46	USA-GPCS BBS (US Army)	Army Info System Software
47	USCS-BBS (Customs)	Customs and Exchange Rate Data & Info**
48	USGS-BBS (USGS)	Geological Survey BBS/CD-ROM Info
49	NLPBB (Navy)	CNO's Navy Leadership Policy BB
50	FMS-BBS (Treasury)	Inventory management data & programs
51	OASH-BBS (HHS)	Health & AIDS Information & Report
52	FEDIX	Links Fed Data to Higher Education
53	DASC-ZE (Def Log Agency)	PC Info and files
54	GPSIC (Coast Guard)	GPS, Loran & Omega Info/status
55	SESD-EBB (US Army)	PC software & contract info
56	PPIC-BBS (EPA)	Pollution Prevention, Clean Product, Ozone
57	Gulfline (EPA&NOAA)	Gulf Coast Pollution Information
58	FAA Safety Exchange (FAA)	Small Plane Safety Reports & info
59	NTIS QuikSERVICE (NTIS)	Order NTIS Documents Online**
60	LC News Service (LOC)	Library of Congress News Service
61	STIS (NSF)	Science & Technology Info System
62	MI-BBS (DoE)	DoE Minority Impact Bulletin Board
63	TECH SPECS (NRC)	Technical Specifications Improvement Pr
64	Census-BEA (Census)	Census BEA Electronic Forum**
65	IHS-BBS (HHS)	Indian Health Service BBS
66	NOAA-ESDD (NOAA)	NOAA Earth System Data Directory
67	Offshore-BBS (Interior)	Off Shore Oil & Gas Data
68	TQM-BBS (T.Glenn)	Total Quality Management
69	NIDR Online (NIH)	Nat. Institute of Dental Research
70	NIHGL (NIH)	Nat. Inst. of Health Grant Line BBS
71	PayPerNet #1 (OPM)	Fed.Pay & Performance Management BBS
72	PayPerNet #2 (OPM)	Fed.Pay & Performance Management BBS
73	CASUCOM (GSA)	Interagency Shared Servs/Resources
74	ATTIC (EPA)	Alternative Treatment Tech Info Center
75	NCJRS-BBS (Justice)	National Criminal Justice Ref System
76	DRIPS (EPA)	Drinking Water Info Processing Support
77	PIM BBS (EPA)	Pesticide Information Network
78	SWICH BBS (EPA&SWANA)	Solid Waste Management
79	NPS-BBS (EPA)	Nonpoint Source Program BBS
80	OEA BBS (Interior)	Interior's Office of Environmental Affairs
81	Metro-Net (US Army)	Army Morale, Welfare, and Recreation

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Menu Option	Acronym (Producer)	BBS Name
82	CABB (D of State)	Passport Info/Travel Alerts**
83	BUPERS Access (US Navy)	Navy Personnel Information
84	FCC-State Link (FCC)	FCC daily digest & carrier stats report
85	HUD-N&E BB (HUD)	HUD News & Events BB. Press releases
86	NGWS BBS (US Navy)	NGWS system BBS
87	FREND #1 (Natl Archives)	Fed. Register Electronic News Delivery
88	FREND #2 (Natl Archives)	Fed. Register Electronic News Delivery
89	NHS-BBS (HHS)	National Head Start BBS
90	WSCA-BBS (Labor)	Board of Wage & Service Contract Appeal
91	TEBBS (OGE)	Office of Government Ethics BBS
92	HSETC MD (US Navy)	Naval Health Sci Educ & Training Command
93	PPCUG/RDAMIS (DoD)	Pentagon Users Group BBS
94	ORDBBS (EPA)	EPA Office of R&D BB
95	CBEE (Coast Guard)	Coast Guard Online Magazine and News
96	ATD BBS (FAA)	Air Transport Division BBS
97	ATOS-BBS (FAA)	Air Traffic Operations Service BBS
98	AEE BBS (FAA)	FAA Office of Environment & Energy
99	OCA BBS (PRC)	Postal Rate Commission/Consumer Advocat
100	GEMI (GSA)	GSA Electronic Management Info
101	Airports BBS #1 (FAA)	Airport operators and designers
102	EnviroNET (NASA)	Space Environment Info Service
103	FAA HQ BBS (FAA)	FAA Headquarters BBS
104	IRS-SOI (IRS)	Public Taxpayer Statistical Info
105	ARA-BBS (FAA)	Aviation Rulemaking Advisory BBS
106	ILAC BBS (US Army)	Integration & Analysis Center BBS
108	ACF-BBS (HHS)	Admin. for Children & Families
109	NTIA-BBS (Commerce)	Radio Freq. Management Issues
110	ED Board (Education)	Dept of Ed Grant & Contract Info
111	BHPr-BBS (HHS)	Medical & Health Services Info
112	Marine Data BBS (NOAA)	Marine Databases & Files
113	Call ERS BBS (USDA)	Agriculture Economic Res. Info**
114	Call ERS (USDA)	Economic Research Service Line 2**
115	ABLE INFORM (Education)	Disability & Rehab Data & Info
117	PerManNet (State)	US Agency for International Development**
118	Quick Facts! (NIAAA/HHS)	Alcohol Abuse & Alcoholism Info
123	IBNS/OMPAT BBS (DoD)	Military Performance Assessment
124	EDOS (DC Crt Appeals)	US Court of Appeals, DC
125	RSA-BBS (RSA)	Rehabilitation Services Admin.
126	FRESBB (GSA)	Federal Real Estate Sales BB
128	NCUA BBS (NCUA)	National Credit Union Administration
129	NBCI-BBS (USDA)	National Biological Control Institute

Items of Interest

Agribusiness Research and Training Center (ARTC)

The Center for Agricultural and Rural Development, Iowa State University and Egypt's Higher Institute of Agricultural Cooperation have teamed up to create the Agribusiness Research and Training Center (ARTC) in Cairo that will support Egypt's efforts to increase the role of the private sector and further integrate the country in international markets. The Center will be located within Egypt's Higher Institute. The new Center will also serve other developing nations of Africa and the Middle East that are adopting similar economic reforms. For more information about ARTC contact: Dr. Stanley Johnson, Director, CARD, Iowa State University, 578 Heady Hall, Ames, Iowa 50011-1070.

CD-ROM Shareware

Coyote Data, Ltd. has announced the release of its Oasis Shareware Collection containing over 6,700 programs, with an asking price of \$6.95 per CD-ROM to cover production and shipping costs. The Shareware concept allows people to make copies of a program for little or no cost, and allows them to try the software before placing an order for it. For more information about the CD-ROM Shareware, call (800) 451-7093; FAX: (313) 651-4071.

Cornell/Mann Library is Internet Site for USDA Statistics

Through a cooperative agreement with Cornell University, computer users world wide now have access to statistical data gathered by the USDA. Beginning December 1, Mann Library became the host for more than 140 free agricultural data sets, available to anyone with Internet access. Until now, the data, which were limited to summaries, were available only on diskette, in IBM format, for a fee. Complete reports are not available from this source.

(The Internet address is: usda.mannlib.cornell.edu. To telnet to this address: `telnet usda.mannlib.cornell.edu`. When asked for a user ID, type in **lower case**: `usda`. Cornell campus users may access the database via the Mann Library gateway.)

Database on Romanian Companies Available

The Chamber of Commerce and Industry of Romania now has a database of Romanian companies interested in doing business with Western companies. Information in the database can be retrieved electronically with a modem. Also, the Chamber of Commerce and Industry of Romania and the World Trade Center in New York plan to open a business center which would maintain the database in the United States. For more information, please contact: Liliana Deac, Director, Foreign Relations Department, Chamber of Commerce and Industry of Romania, 22 N. Balcescu Blvd., Bucharest, Romania. Tel: (401) 613 52 71; 614 04 48; 614 39 65. FAX: (401) 312 38 30.

EEBICFLASH

EEBICFLASH is a 24-hour automated FAX delivery system that provides quick access to time-sensitive business intelligence. This EEBIC resource can FAX to you a variety of documents about doing business in Eastern Europe. Dial (202) 482-5745 from a touch-tone phone, follow the instructions, and the information you request will be

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automatically faxed to you. For more information about EEBICFLASH and information about investing in or exporting industrial products to Eastern Europe, contact: The Eastern Europe Business Information Center, Room 7412, U.S. Department of Commerce, 14th and Constitution Ave., N.W., Washington, DC 20230; tel: (202) 482-2645; FAX: (202) 482-4473.

European Update on CD-ROM

Macmillan New Media and Deloitte & Touche Europe Services joined forces to publish a new CD-ROM entitled: "European Update on CD-ROM", for businesses pursuing ventures in the European-Community (EC). European Update on CD-ROM uses Folio 3.1 software, which is capable of supporting Windows, DOS and Macintosh applications, all on a single disc. The first issue was released in mid-September 1993. For more information, contact: Macmillan New Media (electronic publishing division of Macmillan, Inc.), 124 Mount Auburn Street, Cambridge, MA 02138; tel: (617) 661-2955.

Montgomery College Supports Latino Business

The Latino Business Program was developed in cooperation with public and private agencies and groups involved with local business. It is sponsored by First American-First Union Bank, the Small Business Administration and the Montgomery College Foundation.

The Program provides Latino-owned businesses with classes and individual services in market research, government contracts, business plans, insurance, and bookkeeping. For more information contact the Montgomery College Small Business Center at (301) 279-5188.

New American Chamber of Commerce Opens in the Slovak Republic

In October 1993, a new American Chamber of Commerce was established in Bratislava, Slovak Republic, which will represent the interest of U.S. companies doing business in the Slovak Republic. For more information, contact: The American Chamber of Commerce in the Slovak Republic, Beverly Douglas, c/o Citizens' Democracy Corps, Kapitulska 7, 811 01 Bratislava, Slovak Republic; tel/FAX: (42-7) 333-544.

New Commodity Exchange Opens in Brno

On June 29, 1993, a new Brno Commodity Exchange (PBB) opened at the Exhibition Grounds in Brno, Czech Republic. Products to be traded on the exchange include consumer and industrial wheat, rye, fodder barley, industrial corn, and fodder legumes. For more information, contact: Mr. Sec, Brno Commodity Exchange, Vystaviste 1, 66091 Brno, Czech Republic; tel: (42-5) 4115-9042.

US&FCS Establishes Bulgarian Market Research Data Bank

The U.S. and Foreign Commercial Service (US&FCS) Office in Bulgaria has initiated a market research data bank in Sofia for the use of Western companies. Included in the data bank are market assessments on Bulgaria's agribusiness, banking, housing, petroleum, optical technologies, and pharmaceutical industries.

For more information on the data bank, contact: John Fogarasi, Senior Commercial Officer, U.S. Embassy Sofia, APO, AE 09213-5740; tel: (359-2) 88-48-01; FAX: (359-2) 80-38-50.

Publications

Books/Directories/Guides

- *A Comprehensive Guide to International Trade Terms*, by John O'Connor. Washington, DC: U.S. Department of Commerce, 1994. 242 pp. Cost: \$36.50

The Guide provides an alphabetical arrangement of acronyms and their meanings and an alphabetical arrangement of definitions. It includes cross-references to help readers track down any tangentially related information they might need to know about international trade and development; international finance; federal, multinational, regional, and international organizations; selected export promotion and export control programs; shipping terms; diplomatic language and international agreements; selected statistical and economic terminology; and standards information.

It is available in printed format through the National Technical Information Service, Accession No. PB94-136652/HDV, and in electronic format through FedWorld. Voice inquiries may be made to (703) 487-4608. Beginning in March, the Guide will also be available on the National Trade Data Bank (NTDB).

- *The Development Bank Business Market*, by Nicholas H. Ludlow. Washington, DC: Development Bank Associates. 1993. 460 pp. Cost: \$375.00 plus \$8.00 for domestic postage.

Contents: What the MDBs lend for, why they lend for it, and how much they lend.

Order from: Development Bank Associates, 1901 Pennsylvania Ave., N.W., Washington DC 20006; tel: (202) 785-2971; FAX: (202) 857-0385.

- *Directory of Federal Laboratory & Technology Resources—A Guide to Services, Facilities, and Expertise*. Springfield, VA: National Technical Information Service, U.S. Department of Commerce, and the National Technology Transfer Center. 1993. 5th edition. 435 pp. plus indexes. Cost: (NTIS order number: PB93-100097), \$65.00 plus \$3.00 for

handling; \$130.00 plus \$4.00 for handling, outside U.S., Canada, and Mexico.

A comprehensive guide to 1,900 Federal agency laboratories and engineering centers. The name, address, and phone number of a personal contact is listed for each entry, along with the descriptive summary.

Order from: U.S. Department of Commerce, National Technical Information Service, 5285 Port Royal Rd., Springfield, VA 22161; tel: (703) 487-4650; FAX: (703) 321-8547.

- *Foreign Trade Barriers*. Washington, DC: The Office of the U.S. Trade Representative. 1993. 288 pp. \$16.00 domestic; add 25% for foreign orders.

Provides quantitative estimates of the impact of foreign practices upon the value of U.S. exports.

Order from: Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402-9324; tel: (202) 783-3238. Stock No. 041-001-00393-2.

- *Hungary-Directory for Trading and Investment*. Washington, DC: U.S. Department of Commerce, Eastern Europe Business Information Center. 1994. 31 pp. (free).

Order from: Eastern Europe Business Information Center, U.S. Department of Commerce, Washington, DC 20230; tel: (202) 482-2645; FAX: (202) 482-4473.

- *Imports and Exports of the Republic of China on Taiwan*. Taipei, Taiwan: The China External Trade Development Council. 1993. 1,650 pp. Cost: \$150.00

Provides contact information about the Republic of China importers and exporters of any product. Language: In English and Chinese.

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(Publications, continued from page 8)

Order from: Taylor & Francis, International Scientific and Educational Publishers, 1900 Frost Road, Suite 101, Bristol, PA 19007-1598; tel: 1-800-821-8312.

- *International Houston Business Directory - 1993/1994*. Houston, TX: Greater Houston Partnership. 1993. 334 pp. Cost: free to members; \$80.00 for non-members.

For ordering information call: (713) 651-7244.

- *Latin America: The Emerging Information Power, the 1993 State of the Art Institute Proceedings*. Washington, DC: Special Libraries Association. 1993. 36 pp. Cost: \$25.00 for members; \$31.25 for non-members.

Topics discussed include the North American Free Trade Agreement (NAFTA); intellectual property issues; accessing and using scientific and technical information and Mexican Information Policy.

Order from: Special Libraries Association, Order Department, Box 22, 1700 Eighteenth Street, N.W., Washington, DC 20009-2508; tel: (202) 234-4700; FAX: (202) 265-9317.

- *1994 Country Marketing Plan for Romania*. Bucharest, Romania: U.S.&Foreign Commercial Service, American Embassy in Bucharest. June 1993. 34 pp. Free.

Available from: U.S. Department of Commerce, Eastern Europe Business Information Center, Room 7412, Washington, DC 20230; FAX: (202) 482-4473.

- *1993 Trade Directory of Mexico*. Mexico, D.F.: Bancomext. 1993. 786 pp. Cost: \$80.00 with surface mail; \$90.00 airmail.

This annual trade directory lists company profiles.

Order from: John Barrios, World Publications Service, 19 Union Ave., Suite 202, Rutherford, N.J. 07070; tel: (201) 531-0760; FAX: (201) 531-0827.

- *Skinny Beef*, by Mary Bielunski, et al. Chicago, IL: Surrey Books. 1993. Cost: \$12.95.

Contains nutrition information, cooking and food safety tips, other helpful hints; and over 100 beef recipes created for contemporary lifestyles.

Order from: Surrey Books, 230 E Ohio St., Suite 120, Chicago, IL 60611; tel: 1-800-326-4430 or (312) 751-7330.

- *The States and Small Business-A Directory of Programs and Activities*. Washington, DC: U.S. Small Business Administration. 1993. 472 pp. Cost: \$21.00.

Identifies state and local programs, agencies, laws, and other activities that assist small businesses in the U.S.

Order from: Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402-9325; tel: (202) 783-3238. Stock No. 045-000-00266-7.

Reports

- *Agricultural Policies, Markets, and Trade: Monitoring and Outlook 1993*. Paris, France: Organization for Economic Cooperation and Development (OECD). May 1993. 380 pp. Cost: \$52.00.

Report describes and assesses developments in agricultural policies in OECD countries, particularly with regards to subsidies. The report also provides data on world and OECD trade for certain agricultural commodities, such as cereals, oilseeds, sugar, dairy products, and meats.

Order from: OECD Publications and Information Center, 2001 L Street, N.W., Suite 700, Washington, DC 20036-4910. Book orders, 1-800-456-6323; FAX: (202) 785-0350. (Pub.No.: 51-93-01-1)

- *Agricultural Policies, Markets, and Trade in the Central and East European Countries (CEECs), the New Independent States (NIS), and China: Monitoring*

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and Outlook 1993. Paris, France: Organization for Economic Cooperation and Development (OECD). May 1993. 150 pp. Cost: \$22.00.

Provides analysis of developments in the agro-food sectors in Central and East European countries, the New Independent States, and China.

Order from: OECD Publications and Information Center, 2001 L Street, N.W., Suite 700, Washington, DC 20036-4910. Book orders, 1-800-456-6323; FAX: (202) 785-0350. (Pub.No.: 14-93-06-1)

- *The Greening of World Trade*, by G. Stanley, et al. Washington, DC: The Trade and Environment Committee of the National Advisory Council for Environmental Policy and Technology. 1993. 242 pp. Cost: \$36.50, plus \$3.00 handling.

Report covers international trade, environmental standards, and economic topics that concern the green issues around the globe.

Order from: National Technical Information Service, Technology Administration, U.S. Department of Commerce, Springfield, VA 22161; tel: (703) 487-4650. (Pub. No.: PB9176-980)

- **1993 International Agriculture and Trade Reports:**
Washington, DC: Economic Research Service, U.S. Department of Agriculture.

» *Africa and the Middle East* (RS-93-3), July 1993. 134 pp.

» *Asia and the Pacific Rim* (RS-93-6), September 1993. 147 pp.

» *China* (RS-93-4), July 1993. 64 pp.

» *Europe* (RS-93-5), September 1993. 120 pp.

» *Former USSR* (RS-93-1), May 1993. 95 pp.

» *Western Hemisphere* (RS-93-2), July 1993. 104 pp.

Reports explain how basic forces are changing agricultural production, consumption, and trade around the world. Each report maintains consistent, up-to-date data bases on agriculture and trade.

Subscription cost for the six-report series is \$20.00 (one year), \$38.00 (two years), and \$56.00 (three years) in the U.S. Outside the U.S. -- subscription is \$25.00 (one year), \$47.50 (two years), and \$70.00 (three years). Single copies are \$9.00 in the U.S.; outside the U.S., \$11.25.

Order from: ERS-NASS, 341 Victory Drive, Herndon, VA 22070; tel: 1-800-999-6779 U.S. and Canada; (weekdays 8:30-5:00 ET). Other areas, tel: (703) 834-0125; FAX: (703) 834-0110.

Articles of Interest

AgExporter is published by the U.S. Department of Agriculture, Foreign Agricultural Service, Washington, DC. (For subscription information contact: Blackburn, Inc., Attn: M. Hensley, 7550 Corporate Way, Eden Prairie, MN 55344; tel: 1-800-842-7750, ext. 310.)

Business America is published by the U.S. Department of Commerce, International Trade Administration, Washington, DC. (For subscription information contact: New Orders, Superintendent of Documents, P.O. Box 371954, Pittsburgh, PA 15250-7954. FAX: (202) 512-2233.)

- "Exporters With Sense of Adventure Find Openings in Nigeria", by Maurice House.
In: *AgExporter*, December 1993, pp. 4-6
- "Fact File: Agricultural Trade Offices: A Starting Point for U.S. Exporters."
In: *AgExporter*, January 1994, pp. 13-14
- "Fact File: The North American Free Trade Agreement Benefits for U.S. Agriculture."
In: *AgExporter*, November 1993, pp. 16-18
- "GCC States: Their Value-Added Market."
In: *AgExporter*, October 1993, pp. 19-20

(See Publications, page 11)

(Publications, continued from page 10)

- "1994 Food and Beverage Shows, Sales Missions Sponsored by USDA's Foreign Agricultural Service."
In: *AgExporter*, November 1993, p. 14
- "Prospecting for New Markets: Where the Gold Is." (This special chart section shows which are the best markets for U.S. foods, and which products are doing especially well and why.)
In: *AgExporter*, January 1994, pp. 4-9
- "Small Businesses Are Exporting", by Sylvia Lino Prosak.
In: *Business America*, November 1993, pp. 2-8
- "Small and Minority Businesses Advise the Federal Government on U.S. Trade Policy."
In: *Business America*, November 1993, pp. 9, 11.

Conferences/Meetings/Seminars/Trade shows/Trade fairs

Trade Shows

March 24-27, 1994 **SHANGHAI HOTELEX'94**, International Exhibition Center, Shanghai, China.
Sponsored by: USA/China World Trade Exposition Company.

For more information contact: Mr. Kent C.Y. Xie or Mr. Rex Evans; USA/China World Trade Exposition Company, 1111 East Amelia Street, Orlando, FL 32803; tel: (407) 841-8888; FAX: (407) 423-8888.

(Products: Chinese visitors will be particularly interested in beef, poultry meat, frozen potato products, dried fruits, nuts, snack foods, condiments, and ingredients)

April 12-16, 1994 **AGRO-EXPO CHINA'94**, National Agricultural Exhibition Center, Beijing, China.

Sponsored by: Ministry of Agriculture, China Council for the Promotion of International Trade.

For more information contact: Mr. Steven Douglas; E.J. Krause & Associates, Inc., 7315 Wisconsin Ave., Suite 450, North Bethesda, MD 20814; tel: (301) 986-7800; FAX: (301) 986-4538; or Mr. Scott S. Sindelar, Agricultural Trade Officer, U.S. Agricultural Trade Office, Beijing, People's Republic of China; tel: 86-1-505-4575; FAX: 86-1-505-4574.

(Products: All equipment, products and services related to plant production, animal husbandry and primary food processing; and consumer-ready food products.)

April-June 1994 **FOOD PRODUCTION USA CATALOG EXHIBITION**. China, Indonesia, Singapore, Australia, New Zealand.

For more information contact: Elizabeth Ausberry, U.S. Department of Commerce; tel: (202) 482-0115; FAX: (202) 482-3973.

June 16-18, 1994 **AFIA MEXICO'94**. Guadalajara, Mexico. American Feed Industry Association's and biennial exposition for feed-related machinery, macro and micro ingredients, raw materials, and related end products.

(See Meetings, page 12)

(Meetings, continued from page 11)

For more information contact: the International Trade Information, Inc., 21031 Ventura Blvd., Suite 405, Woodland Hills, CA 91364; tel (818) 340-8864; FAX: (818) 340-7017.

June 22-26, 1994 **1994 TAIPEI INTERNATIONAL FOOD INDUSTRY SHOW**, Taipei World Trade Center Exhibition Hall.

For more information on booth reservation, fee, etc., contact: Mr. Steven D. Yoder, Chief, Agricultural Affairs Section or Ms. Margaret E. Thursland, Agricultural Trade Officer; American Institute in Taiwan, Agricultural Trade Office; 2F, 54 Nan Hai Road, Taipei, Taiwan; tel: 886-2-305-4883; FAX: 886-2-305-7073.

For additional information on the 1994 trade shows and sales missions listed below, please contact: the Trade Show Office, FAS, USDA, AgBox 1052, Washington, DC 20250-1052; tel: (202) 690-1182; FAX: (202) 690-4374.

- **Fi JAPAN**, Tokyo, Japan, April 19-21 (food ingredients)
- **EUROPEAN SEAFOOD EXPOSITION**, Brussels, Belgium, April 19-21
- **U.S. FOOD EXPORT SHOWCASE**, Chicago, IL., May 1-4
- **CIBUS'94**, Parma, Italy, May 5-9
- **Beers & Spirits/Wine Japan'94**, Tokyo, Japan, May 9-12
- **CANADIAN FINE FOOD SHOW**, Toronto, Canada, May 22-24
- **INTERNATIONAL FOOD INDUSTRY SHOW**, Taipei, Taiwan, May/June
- **SIAL Boissons**, Paris, France, June 6-10
- **INTERNATIONAL SEAFOOD SHOW**, Tokyo, Japan, June 21-23
- **3rd INTERNATIONAL FOOD SHOW**, Caracas, Venezuela, July
- **ICT'94**, Tokyo, Japan, July 20-23

Trade Fairs

March 23-27, 1994 **AGRA'94**: Agricultural Exhibition, Plovdiv, Bulgaria. For more information contact: Jeremy Keller, tel: (202) 482-4915; FAX: (202) 482-4505.

April 26-30, 1994 **TECH AGRO'94**: Agricultural Machinery Exhibition, Brno, Czech Republic. For more information contact: Natasa Raevova, Press Secretary of the Project; tel: 42-5-4115 2572; FAX: 42-5-4115-3079.

(See Meetings, page 13)

(Meetings, continued from page 12)

- May 2-8, 1994** **INTERNATIONAL CONSUMER GOODS FAIR**, Plovdiv, Bulgaria. For more information contact: Jeremy Keller, tel: (202) 482-4915; FAX: (202) 482-4505.
- May 1994** **ENTREPRENEURSHIP'94** International Fair for Business Contacts, Tallinn, Estonia (dates to be determined). For more information contact: Eesti Naitused, tel: (372-2) 23-86-97; FAX: (372-2) 23-91-77.
- June 1-7, 1994** **BUCHAREST INTERNATIONAL FAIR FOR CONSUMER GOODS**, Bucharest, Romania. For more information contact: Pam Green, tel: (202) 482-4915; FAX: (202) 482-4505.
- June 12-17, 1994** **POZNAN INTERNATIONAL FAIR**, Poznan, Poland. For more information contact: Dan Chambers, D.C. Commerce International, Ltd., 3021 South Hill Street, Arlington, VA 22202; tel: (703) 549-9797; FAX: (703) 838-0008.

Conferences/Seminars

- May 1-4, 1994** **SUPERMARKET INDUSTRY CONVENTION AND EDUCATIONAL EXPOSITION**, McCormick Place, Chicago, IL. For more information contact: Food Marketing Institute, 800 Connecticut Ave., N.W., Washington, DC 20006; tel: (202) 452-8444; FAX: (202) 429-4559.
- June 11-16, 1994** **SPECIAL LIBRARIES ASSOCIATION - 85th Annual Conference**, Atlanta, GA. For more information contact: Special Libraries Association, 1700 - 18th Street, N.W., Washington, DC 20009; tel: (202) 234-4700; FAX: (202) 265-9317.
- June 25-28, 1994** **UNITED FRESH FRUIT AND VEGETABLE Annual Produce Conference**, Santa Barbara, CA. Jointly sponsored by: the United Fresh Fruit and Vegetable Association, Food Marketing Institute (FMI), National-American Wholesale Grocers' Association, and the Produce Marketing Association. For more information and registration, contact: FMI at (202) 452-8444.

For information on "Upcoming Conferences 1994" listed below, please contact: the American Conference Institute, 175 Firth Ave., Suite 2182, New York, NY 10010; tel: (416) 927-8200; FAX: (416) 927-1061.

- **DOING BUSINESS WITH INDIA**, April 14-15
- **DOING BUSINESS WITH CHINA**, May 2-3
- **DOING BUSINESS WITH VIETNAM**, May 5-6
- **DOING BUSINESS WITH MEXICO**, May 19-20

List Of Information Products

The Agricultural Library Forum (ALF) is NAL's electronic bulletin board system. Publications with an ALF filename listed may be downloaded from ALF. See "Accessing ALF," page 2 of this issue for instructions on accessing ALF and downloading files.

Issues of *Vignettes* are distributed by the Agricultural Trade and Marketing Information Center (ATMIC). To request copies of the newsletter, mark your selections on this form and return the **top half** with a self-addressed gummed label to: NAL, ATMIC, Room 304, 10301 Baltimore Boulevard, Beltsville, MD 20705-2351. Telephone: (301) 504-5509 or (301) 504-5704.

Vignettes: ATMIC's Newsletter

☐ *Vignettes*

Circle issue(s) desired: February 1994 (ALF filename: VIGN294.TXT); November 1993 (ALF filename: VIGN1193.TXT); August 1993 (ALF filename: VIGN893.TXT); May 1993 (ALF filename: VIGN593.TXT); March 1993 (ALF filename: VIGN393.TXT); November 1992 (ALF filename: VIGN1192.TXT); August 1992 (ALF filename: VIGN0892.TXT); May 1992 (ALF filename: VIGN0592.TXT); February 1992.

Agri-Topics, *Special Reference Briefs*, and *Quick Bibliographies* are available free upon request from **The Reference and User Services Branch**. To request these publications, mark your selections on this form and return the **bottom half** with a self-addressed gummed label to: NAL, Reference and User Services Branch, Room 111, ATTN: Publication Distribution, 10301 Baltimore Boulevard, Beltsville, MD 20705-2351.

Agri-Topics:

- ☐ AT 93-01: *North American Free Trade Agreement (NAFTA), Mexico-United States-Canada Trade Accord*, November 1992 (ALF filename: AT93-01.TXT)
- ☐ AT 92-02: *Food Marketing Resources*, July 1992. (ALF filename: AT92-02.TXT)

Special Reference Briefs:

- ☐ *South America's Economic Development and Emerging Markets* (in process, available April 1994)
- ☐ *Directory of Export and Trade Assistance*, November 1991. Updates SRB 89-03. (ALF filename: ATMIC.DIR)
- ☐ SRB 93-10: *Central and Eastern Europe: Going Global*, August 1993 (ALF filename: SRB93-10.BIB)
- ☐ SRB 93-03: *Seafood Marketing Resources*, June 1993 (ALF filename: SRB93-03.BIB)

Quick Bibliographies:

- ☐ QB 94-11: *Agriculture and Trade Policy in Latin America January 1985 - February 1994*, February 1994
- ☐ QB 93-22: *International Trade Policies and Global Agriculture January 1991 - February 1993, March 1993* (updates QB 91-09) (ALF filename: QB9322.EXE)
- ☐ QB 93-21: *U.S. Farm Policy January 1991 - February 1993, March 1993* (updates QB 91-10) (ALF filename: QB9321.EXE)
- ☐ QB 92-01: *Marketing of Horticultural Products January 1986 - August 1991*, October 1991
- ☐ QB 91-128: *Agribusiness: 1980's and 1990's Perspective January 1985 - May 1991*, July 1991
- ☐ QB 91-92: *African Economic Development January 1988 - December 1990*, May 1991
- ☐ QB 91-71: *Forest Products Exports January 1980 - December 1990*, April 1991